

Message Text

UNCLASSIFIED

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ACTION EUR-12

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TO USDOC
INFO SECSTATE WASHDC 2513

UNCLAS MOSCOW 20157

FOR BEWT/ROBB

E.O. 11652: N/A
TAGS: BEXP, UR
SUBJECT: WATER POLLUTION SEMINAR: "CLEAN WATER '77"

1. HYDROMET, WHICH WILL BE PRINCIPAL SOVIET END-USER AT SUBJECT SME HAS MADE SPECIAL REQUEST THAT ALL US FIRMS PARTICIPATING BRIMR SUFFICIENT SPARE PARTS FOR THEIR MACHINES. SPECIFICALLY, HYDROMET ASKS THAT ALL COMPANIES BRING TWO-YEAR SUPPLY OF SPARE PARTS.

2. WOULD APPRECIATE YOUR INFORMING ALL PROSPECTIVE PARTICIPANTS OF HYDROMET'S REQUEST. FROM OUR EXPERIENCE WITH "CLEAN AIR '76" UNDERSTAND HYDROMET HAS EXPERIENCED CONSIDERABLE DIFFICULTIES IN OBTAINING HARD CURRENCY ALLOCATIONS FOR SUBSEQUENT PURCHASES OF SPARE PARTS AND THEREFORE WISHED THAT LARGE SUPPLY OF SPARE PARTS BE INCLUDED WITH ANY INITIAL PURCHASES OF EQUIPMENT. WHILE BELIEVE SALES PROSPECTS AT SUBJECT SME WILL BE VERY GOOD, ABILITY TO OFFER LARGE SPARE PARTS SUPPLY COULD BE CRITICAL FACTOR IN SOVIET DECISION WHETHER OR NOT TO PURCHASE.
MATLOCK

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NNN

Message Attributes

Automatic Decaptioning: X
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Channel Indicators: n/a
Current Classification: UNCLASSIFIED
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Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Margaret P. Grafeld
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